

LÜCHINGER MEYER PARTNER is a leading engineering firm specialising in façade and timber construction projects. We work throughout Switzerland and internationally as part of outstanding design teams alongside leading architectural firms for discerning clients.

For our office in **Madrid** we are looking for a:

Business Development & Project Manager – Façade Engineering (m/f/d) 80-100%

Purpose of the Role

The role actively drives the development of the façade engineering business, acquires new projects and clients, and independently manages complex projects to successful completion. You will play a key role in market development and client relationship management.

Key Responsibilities

Business development (approx. 40 %)

- Developing relationships with architects, consultants, investors, clients and contractors
- Identifying new business opportunities and supporting market development in Spain and the EU
- Preparing proposals, fee calculations, presentations and tender submissions
- Representing the company at client meetings and industry events and expanding our professional network

Project Management (approx. 60 %)

- Managing complex façade and lightweight structures projects across all project phases
- Taking technical, scheduling and financial responsibility for projects
- Developing innovative concepts with architects and specialist consultants
- Preparing tender documents and supporting contract award processes

Your Profile

- Degree in façade engineering, architecture, civil engineering or a related discipline
- Several years of experience leading façade or lightweight structures projects
- Experience in business development, project management and client relations
- Entrepreneurial, communicative and confident in negotiations
- Independent, structured and solution-oriented way of working
- Fluent in English and Spanish; German or French is an advantage

We offer

- Challenging and varied work in a creative and international environment
- A centrally located workplace with attractive public transport links
- A supportive team environment, a strong working atmosphere and a variety of team and sporting events
- Fair social security and modern working conditions
- A wide range of internal training and development opportunities with long-term career prospects

We look forward to receiving your full application, which you are welcome to send to us by email or post.

LÜCHINGER MEYER PARTNER, S.L.

Borja Herraiz
Avenida de Brasil 17, 3ºAB
28020 Madrid
Phone +34 91 831 85 75
her@lmp-ing.ch

You can find detailed information about the office at www.lmp-ing.ch



Skypark Business Centre, Luxemburg (Photo: Simon Menges & Nino Tugushi)



MECA Cultural & Museum Centre, Bordeaux (Photo: Laurian Ghinitoiu)